



# Welcome to Cirrus – delivering the cloud

Microsoft  
Azure

 Office 365

Enterprise  
Mobility + Security

The Cirrus Partner Program from Riven Associates enables you, as a CSP reseller, to sell, support and implement Office 365, Azure and Enterprise Mobility + Security and many other cloud based services to your customers.

It is designed to help you create new opportunities to grow your business quickly. You gain exclusive access to resources to drive both license and service fees, increasing profitability.

As a Cirrus Partner, you have access to Riven Associates Installation, Migration and Support services enabling you to deliver cloud based solutions to your customers.

## What's in it for you?

- The ability to deliver Office 365, Azure and Enterprise Mobility + Security to your customers without requiring the skills in house
- If you want to develop those skills, we'll work with you and handover when you are ready to support your customers
- We handle everything with your customer from project identification to implementation and support
- Support from an experienced and knowledgeable team based in the UK
- Flexible installation and support packages purchased through the CSP program
- Earn additional revenue from licence fees, and commission on installation costs, whilst focusing on your core business
- Additional opportunities to meet Microsoft set targets
- Supports the development of long term relationships with your customers
- Offer additional value to your customers at no extra cost
- Reduce the risk of losing customers looking for a partner able to offer the full Microsoft portfolio
- Reassurance – we will work with you, and for you, to deliver the best for your customers